

CYPRESS  **FAIRBANKS**
INDEPENDENT SCHOOL DISTRICT
LEARN • EMPOWER • ACHIEVE • DREAM

To: Jennifer Chiu
Director of Purchasing

From: Greg Segura
Special Project Manager

Date: June 8, 2020

Re: Emergency Response Radio Coverage (ERRC) Data Collection Services
Annual Contract #20-06-9556R-RFP

The following bids were received and opened at 2:00 p.m., Friday, May 5, 2020 as advertised and specified in documents concerning **Annual Contract #20-06-9556R-RFP Emergency Response Radio Coverage (ERRC) Data Collection Services**. The bids received are located on pages 2-10.

Recommendation: AWS Communications (AWS, LLC)

Funding: M & O Funds

Estimated Expenditure: \$45,000.00

Contract Term: June 16, 2020 - June 30, 2021

ol

Matt Morgan, MBA, RTSBA
Assistant Superintendent of Facilities & Construction

TO: William Powell
FROM: Matt Morgan
DATE: May 27, 2020
RE: **CYPRESS-FAIRBANKS I.S.D.
EMERGENCY RESPONSE RADIO COVERAGE (ERRC) DATA COLLECTION
SERVICES
ANNUAL CONTRACT
PROPOSAL NO. 20-06-9556R-RFP
CONTRACT AWARD RECOMMENDATION**

The District received eight (8) responses to the above RFP on Tuesday, May 5, 2020, at 2:00 P.M. from interested contractors for the above referenced project. The Facilities & Construction Department has reviewed the proposal received. It is our recommendation to award a contract to AWS Communications as our primary vendor with no secondary vendor for this annual contract based on the following:

- AWS Communications offered the lowest pricing for the District to complete this project and square footage price structure for any future projects to address Emergency Response Radio Coverage Data Collection needs for CFISD.

The estimated first year cost for the Emergency Response Radio Coverage Data Collection Services Annual Contract is: \$45,000

AWS Communications has successfully completed numerous projects for school districts and other government entities in the state of Texas with high remarks from all references and has provided excellent customer service.

If you should have any questions, please do not hesitate to call.

Matt Morgan, MBA, RTSBA

cc: Roy J. Sprague, AIA, CSI, ALEP, NCARB, LE Fellow
Jennifer Chiu
Jesse Clayburn, LEED AP
Greg Segura

20-06-9556R-RFP Emergency Response Radio Coverage (ERRC) Data

Company/Vendor Name
AFL Enterprise Services, Inc.
AWS Communications (AWS, LLC)
Engineering Wireless Services, LLC
Hixxa Communications, Inc.
Houston Communications, Inc.
Newbridge Wireless, LLC
Northwest Radio (Northwest Communications, Inc.)
SpeakEZ Communications, LLC

Instructions and directions for completing RFP Evaluation Matrix

Each Respondent is to be scored by the following scale:

- 5.0 to 4.5 = Exceptional, exceeds and fully meets all requirements
- 4.4 to 3.5 = Advantageous, exceeds some requirements
- 3.4 to 2.5 = Meets minimal requirements
- 2.4 to 1.5 = Addresses most of the minimal requirements
- 1.4 to 1.0 = Addresses part of minimal requirements

Enter your point (shown above) for each criterion being evaluated.

20-06-9556R-RFP Emergency Response Radio Coverage (ERRC) Data

TEAM SCORE SUMMARY

Company/Vendor Name	Evaluator 1	Evaluator 2	Evaluator 3	Evaluator 4	Evaluator 5	Evaluator 6	Average Score	Ranking
AFL Enterprise Services, Inc.	67.04	71.04	71.04	61.04	70.04	59.04	66.54	4
AWS Communications (AWS, LLC)	92.00	100.00	88.00	88.00	96.00	88.00	92.00	1
Engineering Wireless Services, LLC	50.72	52.72	34.72	44.72	56.72	44.72	47.39	8
Hixxa Communications, Inc.	84.44	93.44	73.44	81.44	78.44	81.44	82.11	2
Houston Communications, Inc.	65.08	46.08	70.08	56.08	61.08	49.08	57.91	7
Newbridge Wireless, LLC	66.96	64.96	66.96	64.96	68.96	64.96	66.29	5
Northwest Radio (Northwest Communications, Inc.)	71.28	61.28	69.28	49.28	64.28	49.28	60.78	6
SpeakEZ Communications, LLC	80.08	88.08	76.08	76.08	76.08	76.08	78.75	3

RESPONDENT SUMMARY

20-06-9556R-RFP Emergency Response Radio Coverage (ERRC) Data

Evaluator 1:

Company/Vendor Name:	8.1 The purchase price	8.2 The reputation of the proposer and of the proposer's goods or services	8.3 The quality of the propo	8.4 The suitability for the intended use	8.5 Vendor's service and delivery capabilities	8.6 The Proposer's responsiveness to warranty work requests	8.7 The contractor's qualifications	Total
AFL Enterprise Services, Inc.	11.04	9.00	10.00	9.00	9.00	9.00	10.00	67.04
AWS Communications (AWS, LLC)	40.00	9.00	8.00	9.00	8.00	10.00	8.00	92.00
Engineering Wireless Services, LLC	8.72	7.00	8.00	6.00	7.00	8.00	6.00	50.72
Hixxa Communications, Inc.	33.44	8.00	9.00	8.00	8.00	10.00	8.00	84.44
Houston Communications, Inc.	10.08	10.00	9.00	8.00	9.00	10.00	9.00	65.08
Newbridge Wireless, LLC	16.96	8.00	8.00	8.00	9.00	9.00	8.00	66.96
Northwest Radio (Northwest Communications, Inc.)	13.28	10.00	10.00	9.00	10.00	9.00	10.00	71.28
SpeakEZ Communications, LLC	28.08	8.00	10.00	9.00	8.00	9.00	8.00	80.08

